

Piedmont Natural Gas

FIVE-YEAR COMPARISON FOR THE YEARS ENDED OCTOBER 31, 2004 THROUGH 2008

| | 2008 | 2007 | 2006 | 2005 | 2004 |
|---|-------------|-------------|-------------|-------------|-------------|
| Operating Revenues (in thousands): | | | | | |
| Sales and Transportation: | | | | | |
| Residential | \$ 813,032 | \$ 743,637 | \$ 841,051 | \$ 686,304 | \$ 624,487 |
| Commercial | 503,317 | 418,426 | 498,956 | 421,499 | 360,355 |
| Industrial | 209,341 | 190,204 | 205,384 | 215,505 | 179,302 |
| For Power Generation | 25,266 | 29,135 | 22,963 | 16,248 | 18,782 |
| For Resale | 12,326 | 13,907 | 11,342 | 40,122 | 38,074 |
| Total | 1,563,282 | 1,395,309 | 1,579,696 | 1,379,678 | 1,221,000 |
| Secondary Market Sales | 515,968 | 308,904 | 337,278 | 373,353 | 301,886 |
| Miscellaneous | 9,858 | 7,079 | 7,654 | 8,060 | 6,853 |
| Total | \$2,089,108 | \$1,711,292 | \$1,924,628 | \$1,761,091 | \$1,529,739 |
| Gas Volumes — Dekatherms (in thousands): | | | | | |
| System Throughput: | | | | | |
| Residential | 51,909 | 50,072 | 49,119 | 52,966 | 54,412 |
| Commercial | 36,766 | 33,647 | 34,476 | 36,000 | 35,483 |
| Industrial | 81,780 | 79,266 | 80,490 | 81,102 | 83,957 |
| For Power Generation | 30,875 | 34,096 | 26,099 | 25,591 | 18,580 |
| For Resale | 8,921 | 8,923 | 8,472 | 8,779 | 8,912 |
| Total | 210,251 | 206,004 | 198,656 | 204,438 | 201,344 |
| Secondary Market Sales | 53,442 | 42,049 | 40,994 | 47,057 | 51,707 |
| Number of Customers Billed | | | | | |
| <i>(12 month average):</i> | | | | | |
| Residential | 852,586 | 835,636 | 815,579 | 792,061 | 771,037 |
| Commercial | 94,045 | 93,472 | 92,692 | 91,645 | 90,328 |
| Industrial | 2,937 | 2,959 | 3,008 | 3,146 | 3,194 |
| For Power Generation | 20 | 15 | 12 | 16 | 13 |
| For Resale | 17 | 15 | 19 | 15 | 15 |
| Total | 949,605 | 932,097 | 911,310 | 886,883 | 864,587 |
| Average Per Residential Customer: | | | | | |
| Gas Used — Dekatherms | 60.88 | 59.92 | 60.23 | 66.87 | 70.57 |
| Revenue | \$ 953.61 | \$ 889.90 | \$ 1,031.23 | \$ 866.48 | \$ 809.93 |
| Revenue Per Dekatherm | \$ 15.66 | \$ 14.85 | \$ 17.12 | \$ 12.96 | \$ 11.48 |
| Degree Days — System Average: | | | | | |
| Actual | 3,195 | 2,977 | 3,192 | 3,266 | 3,331 |
| Normal | 3,358 | 3,388 | 3,386 | 3,455 | 3,524 |
| Shares of Common Stock Outstanding at Year End | | | | | |
| <i>(in thousands)</i> | 73,246 | 74,208 | 75,464 | 76,698 | 76,670 |
| Number of Shareholders of Record (at year end) | 15,109 | 15,631 | 16,280 | 16,721 | 16,389 |
| Number of Utility Employees | 1,833 | 1,876 | 2,051 | 2,124 | 2,120 |

Selected Financial Data *(In thousands except per share amounts)*

| <i>Years Ended October 31</i> | 2008 | 2007 | 2006 | 2005 | 2004 |
|--|-------------|-------------|-------------|-------------|-------------|
| Operating Revenues | \$2,089,108 | \$1,711,292 | \$1,924,628 | \$1,761,091 | \$1,529,739 |
| Margin | \$ 552,973 | \$ 524,165 | \$ 523,479 | \$ 499,139 | \$ 488,369 |
| Net Income | \$ 110,007 | \$ 104,387 | \$ 97,189 | \$ 101,270 | \$ 95,188 |
| Earnings per Share of Common Stock: | | | | | |
| Basic | \$ 1.50 | \$ 1.41 | \$ 1.28 | \$ 1.32 | \$ 1.28 |
| Diluted | \$ 1.49 | \$ 1.40 | \$ 1.28 | \$ 1.32 | \$ 1.27 |
| Cash Dividends per Share of Common Stock | \$ 1.030 | \$ 0.990 | \$ 0.950 | \$ 0.905 | \$ 0.8525 |
| Total Assets | \$3,093,580 | \$2,820,318 | \$2,733,939 | \$2,602,490 | \$2,392,164 |
| Long-Term Debt (less current maturities) | \$ 794,261 | \$ 824,887 | \$ 825,000 | \$ 625,000 | \$ 660,000 |

Selected Quarterly Financial Data *(In thousands except per share amounts) (unaudited)*

| Fiscal Year 2008 | Operating Revenues | Margin | Operating Income | Net Income (Loss) | Earnings (Loss) Per Share of Common Stock | |
|------------------|--------------------|-----------|------------------|-------------------|---|---------|
| | | | | | Basic | Diluted |
| January 31 | \$788,470 | \$227,026 | \$91,936 | \$ 82,268 | \$ 1.12 | \$ 1.12 |
| April 30 | 634,178 | 161,281 | 51,822 | 48,624 | 0.66 | 0.66 |
| July 31 | 354,709 | 77,020 | 2,619 | (7,678) | (0.10) | (0.10) |
| October 31 | 311,751 | 87,646 | 6,734 | (13,207) | (0.18) | (0.18) |
| Fiscal Year 2007 | | | | | | |
| January 31 | \$677,241 | \$208,485 | \$81,697 | \$ 70,716 | \$.95 | \$.94 |
| April 30 | 531,579 | 159,727 | 50,621 | 51,120 | .69 | .69 |
| July 31 | 224,442 | 75,158 | 1,021 | (9,140) | (.12) | (.12) |
| October 31 | 278,030 | 80,795 | 4,008 | (8,309) | (.11) | (.11) |

Common Stock Information

The following table provides information with respect to the high and low sales prices from the New York Stock Exchange Composite for each quarterly period for the years ended October 31, 2008 and 2007 and the quarterly cash dividends paid per share.

| Quarter Ended | 2008 | | | Quarter Ended | 2007 | | |
|---------------|---------|---------|---------------------|---------------|---------|---------|---------------------|
| | High | Low | Dividends Per Share | | High | Low | Dividends Per Share |
| January 31 | \$27.98 | \$24.01 | 25.00¢ | January 31 | \$28.44 | \$25.78 | 24.00¢ |
| April 30 | 27.68 | 24.05 | 26.00¢ | April 30 | 27.50 | 24.33 | 25.00¢ |
| July 31 | 27.95 | 25.00 | 26.00¢ | July 31 | 27.50 | 22.00 | 25.00¢ |
| October 31 | 35.29 | 20.52 | 26.00¢ | October 31 | 27.50 | 23.09 | 25.00¢ |